



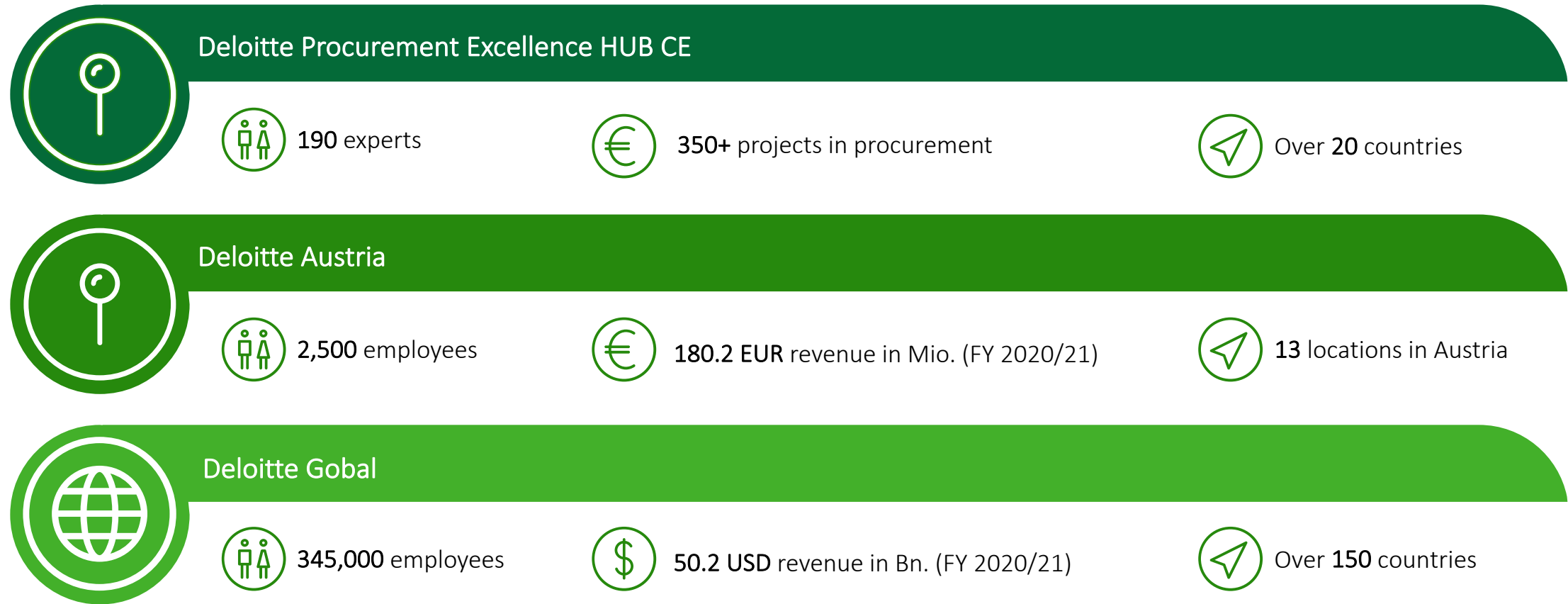
The Deloitte Procurement Excellence HUB
We bring your Procurement organization to the next level!



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About Deloitte

Deloitte is the leading provider of professional services worldwide and can draw on an international network of experts.



Potential challenges in daily procurement business – 6 enablers of change

We take a close look at your Procurement & Supply Chain units to identify pain points and challenges you face in your business.

Data, Reporting and KPIs

- Alignment of existing standards/ benchmarks within P2P is required to ensure on-going accountability
- Existing KPIs require (re)definition in order to establish effective reporting on key activities

Processes & Operating Model

- Business identifies the need to redefine existing processes & workflows with internal and/ or external stakeholders to ensure good practice
- Transformation/ Digitalization activities and resulting impacts on the operating model req

Technology

- Assistance in finding appropriate P2P tools and software is required
- Expertise is required in implementing P2P tools in alignment with overall processes & business strategies

Tools and Usage

- Key P2P tasks cannot be performed due to lack of in-house specialist
- Certain roles and responsibilities within the various P2P units cannot be filled appropriately to ensure processes run according to best practice

Strategy Development

- Existing strategic approaches within P2P require redefinition to meet business requirements and/ or to respond to broader economic & social conditions
- P2P vision and approach need realignment with overall strategy and objectives defined

People and Development

- A coherent approach on learning & development on Procurement expertise is required and knowledge transfer needs to be accomplished accordingly
- Business identifies the need for training on P2P end-to-end software across all units involved

Introducing the Deloitte Procurement Excellence HUB

We foster a holistic approach that is grounded on three pillars to support our clients in their daily business as well as in their strategic development.

Procurement Excellence HUB

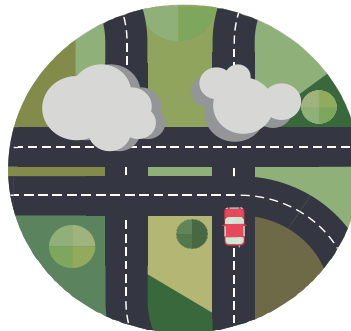
Procurement Operations

- Interim procurement experts
- On-site procurement support
- Procurement as a service



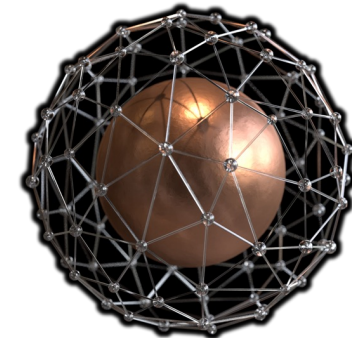
Procurement Transformation

- Source to Pay digitalization
- Category management
- Procurement set up & enhancement



Procurement CAMPUS

- Tailor made blended learning
- Digital learning & open workshops
- Simulation events and coaching



Complete offering for next level procurement

Deloitte Procurement Campus

No matter the size of your Procurement team or the level of Procurement expertise – we offer you a comprehensive development path that comprises 9 modules that are fully customizable to your individual requirements.

About procurement campus

- All Deloitte's training content refers to the same processes and terminology. This allows the creation of **seamless blended learning solutions** that will be loved and used by your employees.
- The Deloitte campus learning journey consists of **3 different subject areas** (campus set up, blended learning and simulated case study). These modules can be tailored to the specific requirements of the client.
- The **optional step** within the learning journey is the certification at the end of the journey.
- There are **several competencies** for the **blended learning journey** available.

7 Competencies in various levels



Supplier Financial Analysis



Strategic Sourcing Process



Supplier Management



Price, Cost & Value Management



Strategic Sourcing Toolkit

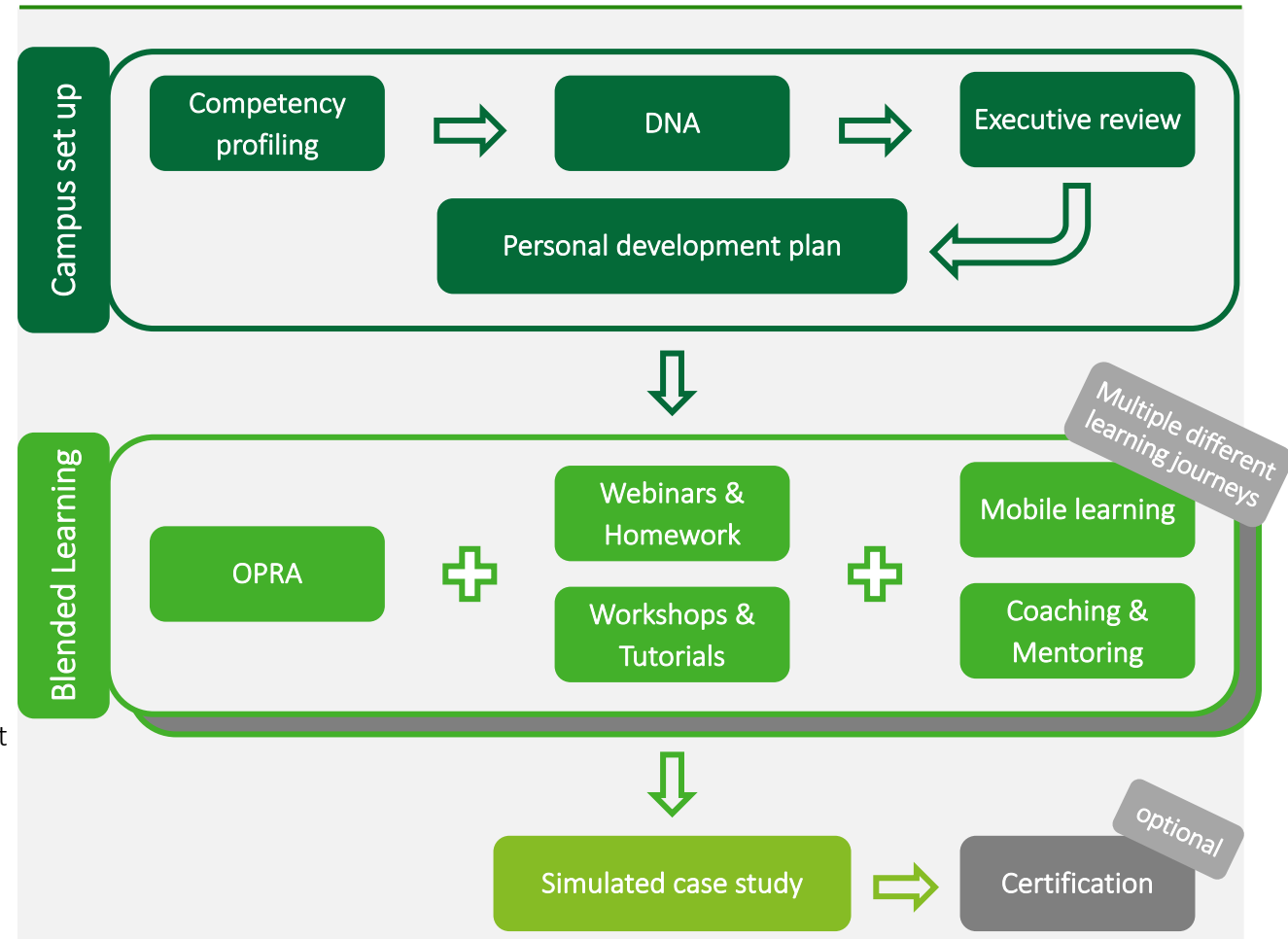


Legal & Contracting



Negotiation for Procurement Professionals

Building the tailor made procurement campus





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